



Role: Sales Executive
Contract: Permanent
Location: London, UK
Salary: Dependent on experience

THE COMPANY

We are a fast-growing technology company with offices in London and New York, dealing with top tier financial services clients across the globe. Our product uses artificial intelligence techniques to capture data from unstructured documents such as pdf's, spreadsheets and emails. Our parsing technology provides immense efficiencies to large-scale tasks which would normally require the time-consuming manual extraction of data.

We are looking for bright, personable candidates who have a genuine interest in problem solving to join our growing team. Primary duties are outlined below, and the successful candidate will be eligible for commission and equity options upon proven success.

Our team has grown to 30 professionals with backgrounds across Finance, Neural Networks, Artificial Intelligence and Machine Learning. We see our diversity as a key strength across all roles, already with the team hailing from over a dozen countries, and speaking 20 languages.

THE ROLE

Responsibilities:

- Learning the Semantic Extract (in house software) platform to automate data extraction from financial documents.
- Travel time 15-25% Europe, with one trip to New York per annum.
- Create, grow, and maintain pipeline of prospective software customers.
- Liaising with clients and relaying client requirements to dev/support teams.
- Managing Pilots, POCs, and Onboarding with SE's customer service team.

Skills / Education:

- Undergraduate Degree; a focus within scientific, quantitative or financial discipline is beneficial, but not required.
- Enthusiastic self-starter with ability to grow with a small firm impacting top tier clients.
- Team player
- Proven track record of client service/sales within software and financial services.
- Process driven, well-organized thinker.
- History of having worked with financial documents such as Prospectuses, Notices/Corporate Actions, or Statements.

Candidates should be able to start within four weeks and be eligible to work in the UK without visa sponsorship from Semantic Evolution. A valid passport is required as the role may require overseas travel. We see this role as a fantastic opportunity for someone looking to join a successful and supportive company that is committed to the support and development of its employees.

To apply, please submit your CV along with a cover letter here:

<https://semanticevolution.bamboohr.com/jobs/>